



TSR VIRTUAL COFFEE BREAK

WELCOME!

- **Questions?** Type them in the chat or Q&A window at anytime. We'll have time at the end.
- **We are recording!** A link will be shared with you tomorrow.
- **Starbucks Gift Cards:** Attendees can all expect a caffeinated surprise in their email tomorrow!
- **After the VCB:** Please complete the post-event survey and share the topics you'd like us to cover in our next VCB. **See you May 26!**
- **Want an extra \$25?** Post a review and share your TSR experience on Facebook, Google or Angie's List after the event and we'll send you an Amazon e-gift card!
- **Stay till the end** – ONE lucky attendee will win this YETI Tumbler!





ABOUT US

We're Your Local DMV Area Commercial & Residential Disaster Recovery Experts.

A certified professional disaster restoration specialist is often regarded as the safest way to restore damaged property.

Specializing in large loss claims, we provide assistance with your water, sewage, fire & smoke, mold, biohazard and trauma emergencies. We can even help with your Covid-19 deep cleaning needs!

Licensed & Insured:

- IICRC Certified Firm
- EPA Lead Safe Certified Firm
- IAQA SMART Mold Firm
- Infectious Disease Control Certified

Technicians are IICRC certified in:

- Fire & Smoke Restoration
- Odor Control
- Upholstery & Fabric Cleaning
- Water Damage Restoration
- Biohazard/Bloodborne Pathogen Disinfection



**24-HOUR EMERGENCY LINE:
866-818-1949**

MIKE SPERA, **BUSINESS DEVELOPMENT-COMMERCIAL DIVISION**

Mike Spera joined the Tri State Restorations team in August 2020, and with him, brought a wealth of experience in exceptional customer service procedures and field service operations.

Mike's work for TSR focuses on creating strong connections with DMV area commercial business owners and community property managers to show how our services provide solutions for their businesses. His hands on approach to disaster recovery includes many tools, but the one we're focusing on today is Matterport.

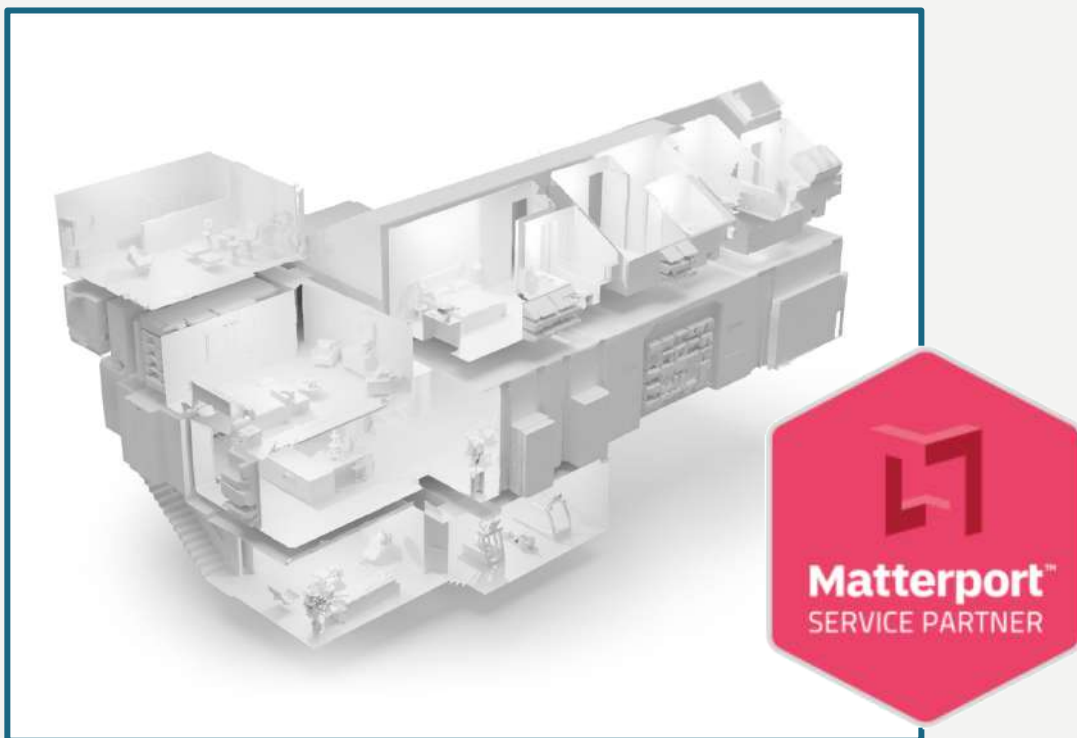


MATTERPORT + TRI STATE RESTORATIONS

Tri State Restorations, LLC and Matterport, a 3-D media technology company, have partnered together to bring Matterport's reality capture system to DMV area commercial properties.

Matterport is the standard for 3-D space capture.

The all-in-one platform transforms real-life spaces into immersive digital experiences.



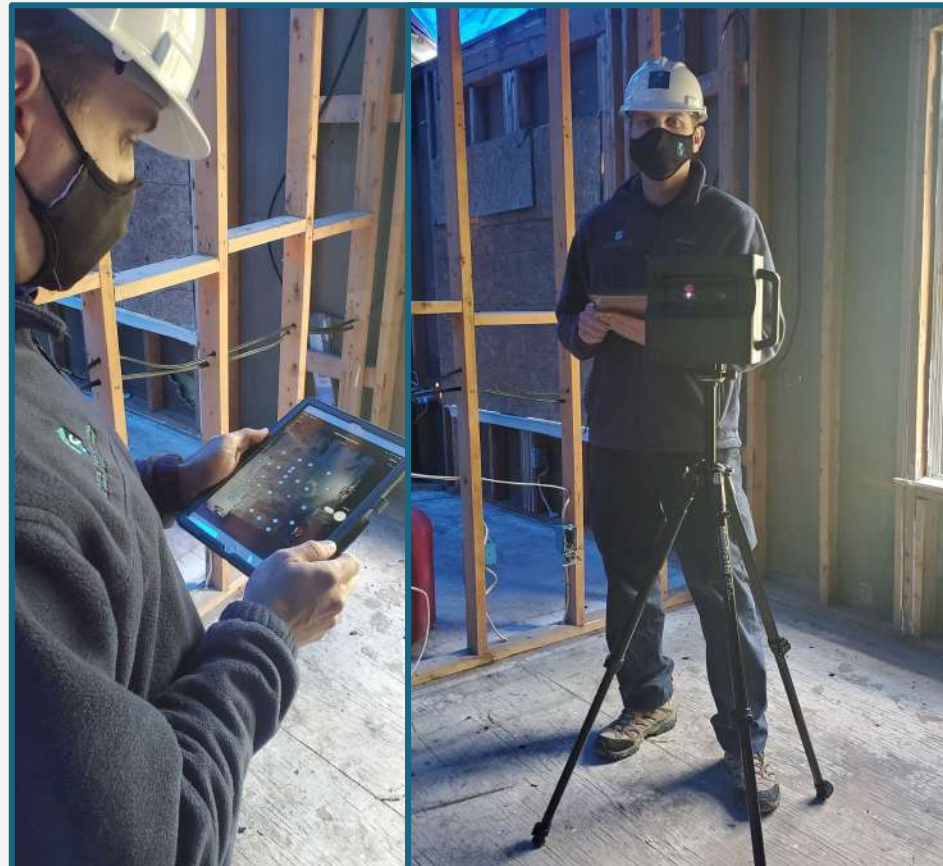
WHY WE USE IT:

- **Reality Capture** = State of the Art 3-D & 360° Imaging
- Provides the **Most Accurate (99%)** Documentation Available
- Less Time Spent in Recovery **Saves You Money**
- **Faster Claim Processing** with Less Disputes - Get Your Business Back to Business Quickly



HOW MATTERPORT WORKS

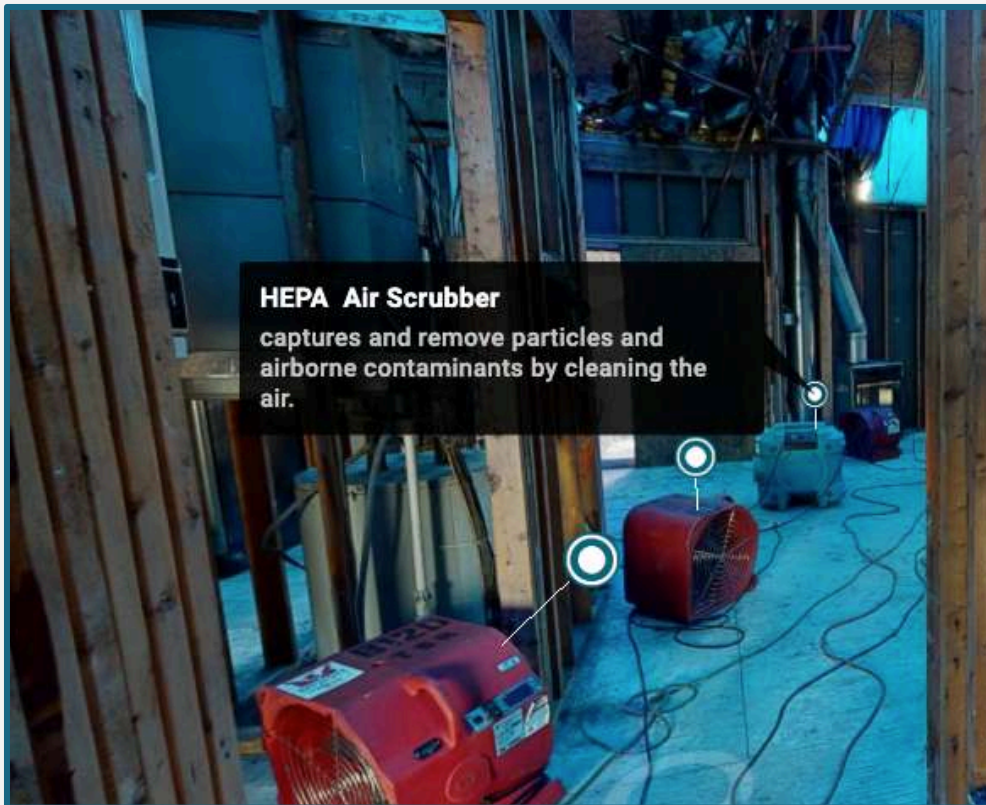
Using Matterport for our clients helps to save time, reduce costs and streamline the recovery processes.



1. First, a TSR specialist will **scan a space** (large or small) using a 3-D or 360° spherical camera - We use the state-of-the-art Matterport Pro2 camera
2. Matterport's AI platform then takes the 360 panoramic images and **converts it into a 3-D space**
3. We then edit, add, modify and annotate the space to **create a customized & sharable viewing experience**

RECOVERY, FASTER:

There's no need for hundreds of photographs, measurements, repeat site visits and written statements with 3D walkthroughs. We can provide comprehensive loss documentation in an indisputable single source of truth.



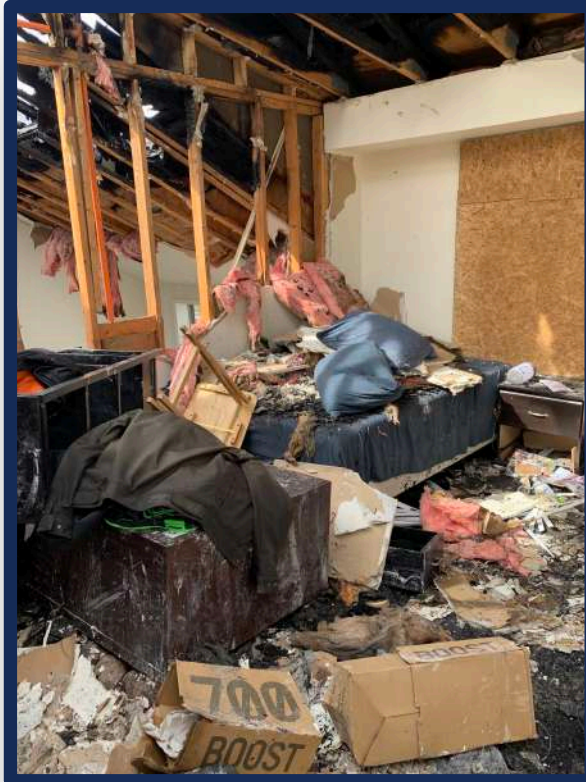
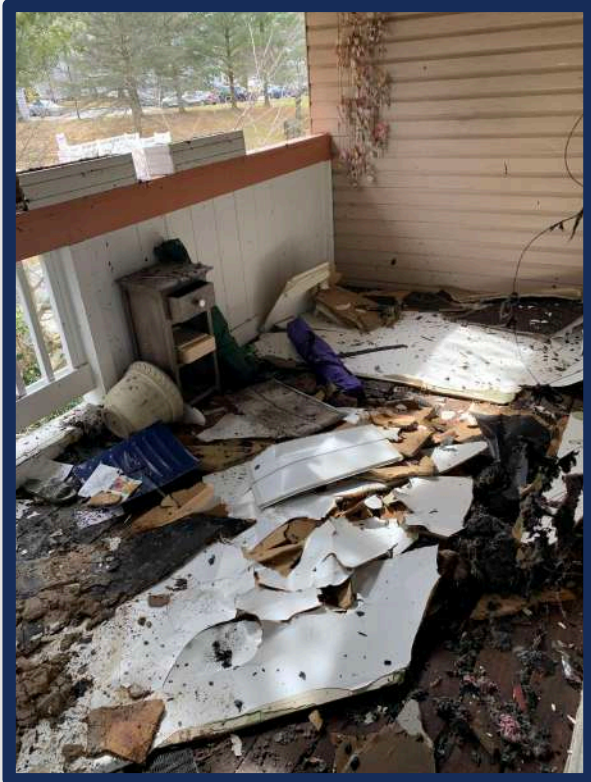
TOP 5 REASONS TO DOCUMENT LOSSES USING MATTERPORT:

- Every space is **date-stamped**
- There is **no ability to alter photos**
- Dimensions are **accurate within 1%**
- Helps to speed claim approvals and **close loss cases faster**
- Scans capture your property's current state whether it's pre-loss, pre-mitigation or post-restoration

FIRE DAMAGE RESTORATION: 360 TOUR OF BRIDGEPORT CONDOS AT JIB STREET IN LAUREL LAKES



THE LAUREL LAKES - BRIDGEPORT JIB STREET FIRE DISASTER LOSS



- 12 Units Affected
- 2-Alarm Fire
- Reported February 25
- Approx. 12,500 sq ft of damaged property

BEFORE



AFTER







BRIDGESTONE CONDO EQUIPMENT & FOGGING DEMO VIDEO

**Mark Wilson, President/CEO
Tri State Restorations LLC®**



TIME FOR THE MATTERPORT TOURS!

SEE INSIDE FIRE AFFECTED UNITS
BEFORE & AFTER TRI STATE'S
MITIGATION EFFORTS



TRI STATE RESTORATIONS
24-HOUR EMERGENCY SERVICES
866-818-1949

Q&A WITH SPECIAL GUEST:

GLENN LOVELAND, SENIOR COMMUNITY MANAGER/REALTOR

Glenn Loveland is a Senior Manager, Community at Abaris Realty based in Potomac, Maryland who holds his Professional Community Association Manager (PCAM®) credential from the Community Associations Institute (CAI).



QUESTIONS?

GRAND PRIZE DRAWING TIME!



WHEN YOU EXPERIENCE DISASTER... CALL US!

Our expert technicians and state of the art equipment are at your disposal 24/7.

We're only a phone call away and prepared to handle any emergency!

WATER • MOLD • SEWAGE • FIRE & SMOKE • 24-HR EMERGENCY

866-818-1949



SEE YOU MAY 26

- Your **caffeinated surprise** will hit your email inbox in the next 24-hours!
- Don't forget to **review** our webinar on Facebook, Google or Angie's list for a \$25 Amazon Gift! (email Sales@tristaterestores.com for info - one review per Google account accepted.)
- Please complete the **post-event survey** and share topics for future coffee breaks! The survey will automatically pop up after we close.

